



1350 Port Republic Rd
PO Box 1106
Harrisonburg, VA 22801
800-336-9681 ext. 1243
fax 540-437-2131

Quote Created: 11/26/2024
Quote Expires: 2/26/2025

Customer: City of Seal Beach

(6) Onsite City LPR System

5 Year Hardware Warranty

Quote assumes all current Genetec Advantage subscriptions are up to date

Mike Nesselrodt

Public Safety Accounts Manager

mnesselrodt@comsonics.com

Part #		Unit MSRP	Qty	Extended Price	Seal Beach Price
Hardware and Software					
AU-K-C2Z3-850	AutoVu™ SharpZ3 850nm City KIT includes main SharpZ3 dual processing unit with Horizontal/Vertical mounts, wiring, USB GPS, in-vehicle mapping and Genetec Patroller™ license. 2 Cameras and camera mounts included	\$21,945.00	6	\$131,670.00	\$102,702.60
AU-M-OFFLINEMAP-NA	Mapping License including data for North America - Per vehicle license	\$500.00	2	\$1,000.00	\$780.00
Advantage Yearly Fees					
ADV-RE-LPR-M-1Y	Genetec™ Advantage Renewal for 1 AutoVu™ mobile system connection to Security Center - 1 year (for two current Vigilant LPR units)	\$200.00	2	\$400.00	\$312.00
Plate Link Yearly Subscription Fees					
AU-PLATELINK-BASE-1Y	Vehicle connections for 1 Year. Allows up to 2 vehicles to send data to the cloud to be shared	\$360.00	5	\$1,800.00	\$1,350.00
AU-PLATELINK-1CAR-1Y	Allows 1 vehicle to send data to the cloud to be shared. PlateLink Base is required	\$240.00	20	\$4,800.00	\$4,560.00
ComSonics Mobile Installation and Maintenance Plan					
	ComSonics Vehicle Installation and Training	\$3,531.00	6	\$21,186.00	\$21,186.00
	ComSonics Project Management (One Time Fee)	\$1,338.00	1	\$1,338.00	\$1,338.00
	ComSonics Maintenance Plan (1 Year) 5-10 Mobile LPR Systems	\$6,367.00	5	\$31,835.00	\$31,835.00
Total without extended warranty				\$194,029.00	\$164,063.60
Extended Warranty Options					
AU-K-CXX-EWUP-1Y	AU-K-CXX- advanced swap warranty service upgrade from return and repair for first year of sale.	\$558.60	6	\$3,351.60	\$2,614.25
AU-K-CXX-EWAS-4Y	Extended Warranty for AU-K-CXX kit with Advance Replacement coverage - 4 Years additional coverage. Does not Include update to advanced replacement for year 1 (warranty cannot extend past 5th year after purchase). This includes coverage of AutoVu™ vehicle hardware, Genetec Patroller™ software upgrades and Benomad updates. Does not cover in-vehicle PC.	\$10,214.00	6	\$61,284.00	\$47,801.52
Total with 5 years of Advanced Placement Coverage				\$258,664.60	\$214,479.37



Portable Computer
Systems, Inc.
7300 Via Paseo Del Sur
Suite 202
Scottsdale AZ 85258
United States

Quote

#1736

11/25/2024

Note: This Quote is good and valid for 15 days beyond the Quote Date.

Bill To

Kevin Edwards
City of Seal Beach
211 8TH St
Seal Beach CA 90740-6305
United States

Ship To

City of Seal Beach
211 8TH St
Seal Beach CA 90740-6305
United States

TOTAL

\$198,299.79

Expiration Date: 12/25/2024

Terms

Deposit - 50%
(LPR)

Expiration Date

12/25/2024

PO

Sales Rep

Elton Crawford

Shipping Method

Project Description

Seal Beach - Overtime Kit Option

Engineering Services

- 1 Project management services for add on Mobile LPR project deployment, up to five mobile LPR vehicles.
- 6 Installation services for one mobile LPR vehicle with wheel imaging cameras.
- 1 Configuration services for add on mobile LPR projects. Includes adding new units to existing server environment and configuring add on hardware to match existing hardware specifications.
- 1 Remote training for Mobile LPR. Includes remote training session on LPR Mobile Vehicle software and hardware (up to five people participants) and remote web based training session on LPR Security Center software - Security Desk and Config Tool - (up to 10 participants).
- 1 Cost of technician to travel to provide on-site installation. This is a per trip charge; if technician is required to return to site for reasons outside of Route1's control, there will need to be additional trip charges.

Subtotal: \$16,950.00

Hardware and Software - Sensors and Data Acquisition

- 6 AutoVu™ SharpZ3 OVERTIME Single base KIT includes base unit, LPR module for up to 2 LPR cameras, hard mount brackets, advanced GPS navigation with dead reckoning, POE aux camera option, 2 Tire Cameras, 2 LPR units and in-vehicle license.
- 6 Mapping License including data for North America
- 6 Route1 Consumables
- 1 Route 1 Shipping Via FEDEX or UPS
- 6 Extended Warranty for AU-K-OXX kit with Advance Replacement coverage - 4 Years additional coverage. Does not Include update to advanced replacement for year 1 (warranty cannot extend past 5th year after purchase). This includes coverage of AutoVu vehicle hardware, Genetec Patroller software upgrades and Benomad updates. Does not cover in-vehicle PC.
- 6 AU-K-OXX- advanced swap warranty service upgrade from return and repair for first year of sale.

Subtotal: \$153,094.62

Support and Licenses

- 6 Genetec™ Advantage for 1 AutoVu™ mobile system connection to Security Center - 1 year.



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- 1 Route1 Comprehensive Support for On Premise for one year.
- 1 Route1 Comprehensive Support - annual on site maintenance visit.
- 6 Route1 Comprehensive Support - one Mobile LPR vehicle for one year.

Subtotal: \$12,300.00

Tax (%) \$15,955.17

Total \$198,299.79

The below Terms of Sale are an integral part of this quote. In order for this quote to be effective, the attached Terms of Sale must be agreed to.

Customer Authorizing Party Signature: _____

Date of Signature: _____

Pricing

OPTION 1 – PURCHASE

Year 1 – LPR Fleet

Part Number/Name	Description	Qty	Unit Price	Extended Price
AU-K-C2Z3-850	City Kit <i>(Add-On)</i>	2	\$17,830.00	\$35,660.00
AU-K-CXX-EWRR-4Y	Extended Warranty for AU-K-CXX kit - return and replace – 4 years <i>(Add-On)</i>	2	\$6,846.84	\$13,693.68
AU-M-OFFLINEMAP-NA	Mapping License <i>(Add-On)</i>	2	\$0.00	\$0.00
Computing Kit	Mounts and docking station, does not include CradlePoint, computer, antenna, etc. <i>(Add-On)</i>	2	\$1,875.00	\$3,750.00
AU-K-C2Z3-850	City Kit <i>(Upgrade)</i>	4	\$15,012.19	\$60,048.76
AU-K-CXX-EWRR-4Y	Extended Warranty for AU-K-CXX kit - return and replace – 4 years <i>(Upgrade)</i>	4	\$6,320.16	\$25,280.64
GPS	GPS unit + extension cable	6	\$129.09	\$774.54
AU-PI 3RDPARTYEXPO RTER-1X	3 rd party exporter – 1 endpoint	1	\$2,031.25	\$2,031.25
GSC-1SDKDIXON RAPID LPR TOOL	One (1) Genetec SDK connection for Dixon Resources Unlimited with Rapid LPR Tool	1	\$203.13	\$203.13
AutoVu Certification	Certification free. Travel not included.	2	\$0.00	\$0.00
Installation and Configuration	Project Management, on-site installation, on-site training, Patroller configuration	1	\$42,000.00	\$42,000.00
Freight		1	\$1,000.00	\$1,000.00
Support	Per year.	1	\$4,000.00	\$4,000.00
AU-PLATELINK-BASE-1Y	PlateLink for 1 year includes 2 vehicles connections – per year	1	\$338.82	\$338.82
AU-PLATELINK-1CAR-1Y	PlateLink for 1 year – per year per car	4	\$225.88	\$903.52
Taxes	8.75% tax rate	1	\$8,770.41	\$8,770.41
Subtotal:				\$198,454.75

Year 1 – Genetec Advantage (5-year renewal)

Part Number/Name	Description	Qty	Unit Price	Extended Price
Reinstatement	Lapsed ADV – only if 5 year purchased	1	\$0.00	\$0.00

3450 Palmer Drive, Suite 4-191, Cameron Park, CA 95682

www.eyep-solutions.com | sales@eyep-solutions.com

Phone: (916) 550-3170 | Fax: (530) 387-2106

ADV-RDR-E-5Y	Synergis Enterprise Reader	35	\$45.50	\$1,592.50
ADV-CAM-E-5Y	Omnicast Enterprise Reader	87	\$145.44	\$12,653.28
ADV-LPR-M-5Y	AutoVu mobile system	6	\$568.75	\$3,412.50
Subtotal:				\$17,658.28

Years 2-5 (renewed annually)

Part Number/Name	Description	Qty	Unit Price	Extended Price
Support	Per year.	1	\$4,000.00	\$4,000.00
AU-PLATELINK-BASE-1Y	PlateLink for 1 year includes 2 vehicles connections – per year	1	\$338.82	\$338.82
AU-PLATELINK-1CAR-1Y	PlateLink for 1 year – per year per car	4	\$225.88	\$903.52
Annual Subtotal:				\$5,242.34

Options

Part Number/Name	Description	Qty	Unit Price	Extended Price
Additional trips	Support or preventative maintenance - as needed.	1	\$3,000.00	\$3,000.00
Upgrade 5.9 to 5.11	On-site upgrade – must be combined with LPR installation trip.	1	\$4,400.00	\$4,400.00

Total Contract Value

5 year contract value excluding options.

Part Number/Name	Extended Price
Year 1 (LPR Fleet)	\$198,454.75
Year (LPR Advantage – 5 year paid upfront)	\$17,658.28
Years 2-5 - total	\$20,969.36
5 year Total:	\$237,082.39

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